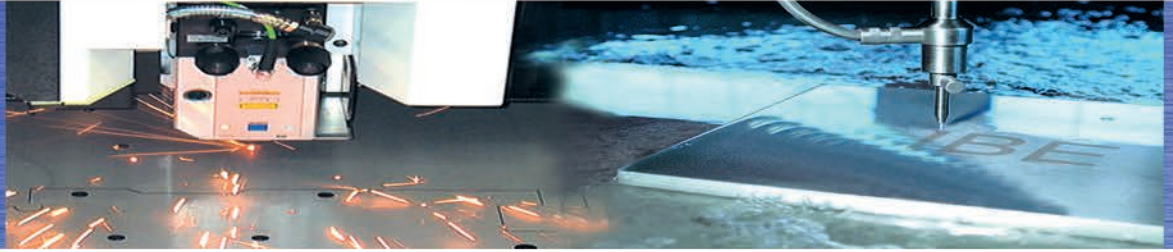




# Quotations



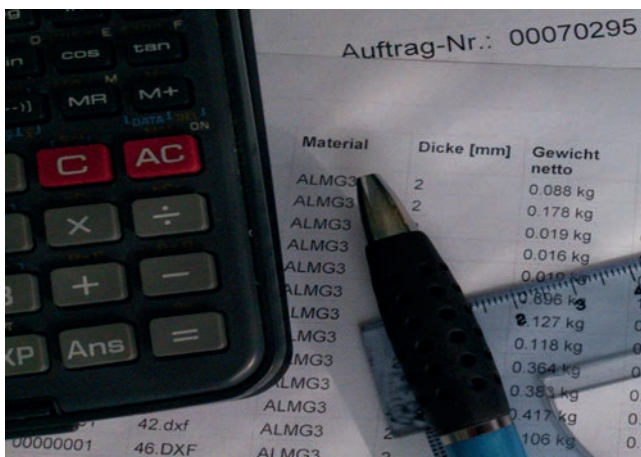
**A CAD/CAM solution that lasts!**

## Quotations and Costings

Ever-increasing demands are placed on an enterprise's production processes. Reaction time to customer inquiries is especially important - the ability to provide a speedy quotation by email may mean the difference between winning a contract and missing out. Our product **AVKalk** allows you to calculate a precise costing in seconds, and quickly create a professional, headed quotation form to email with your offer.

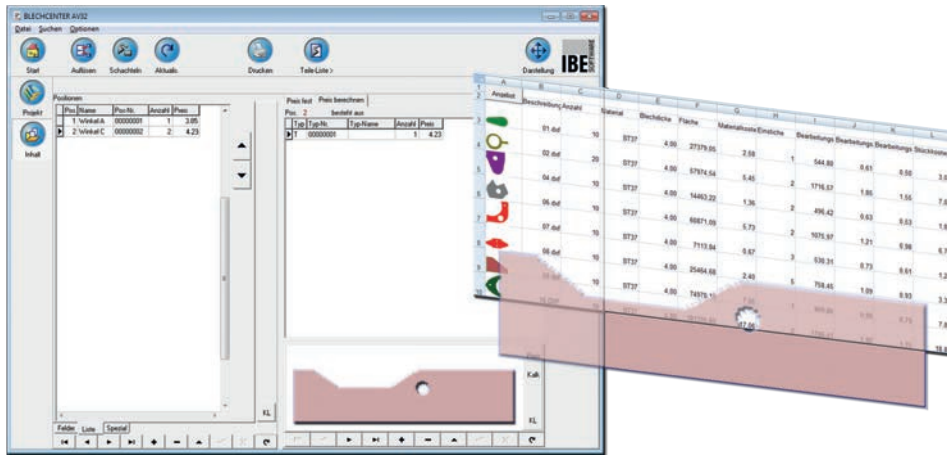
The **AVKalk** quotation module is equal to all challenges faced by a modern enterprise, and can be integrated seamlessly into your business processes. Additionally to the usual cutting and stamping work, you can also quote for other processes such as welding and forming. Modifications to the costing are applied immediately with one click. In combination with our job management module **SHEET METAL CENTER Plus**, your quotation files can be managed efficiently from quotation through processing to delivery.

**SHEET METAL CENTER Plus** is a precision tool for production management and offers many advantages. Focus remains on the job in hand, which can be combined and worked with others to increase efficiency through time and material savings. **SHEET METAL CENTER Plus** helps you to work smarter by reducing admin load and duplication of labor, and increasing reusability of previously completed work.



### Your Advantages Summarized:

- Quick and easy to use.
- Streamlined workflows.
- Precise cost calculations.
- Sketch designs without graphic files.
- Flexibility and efficiency.
- Professional offer creation, quickly.
- Various cutting and extra processing types.
- Quote for single parts, projects and whole nesting plans.



### Sketch Designs Without Graphic Files

Customer inquiries seldom contain an importable technical drawing file; that's why **AVKalk** offers a quick and easy process for approximating drawings. The resulting sketches can be used for time calculations and in the nesting modules.

### Quoting For Extra Fabrication Steps

You can create rules for extra fabrication steps such as bevels and welding in **AVKalk** in just the same way as the typical production steps like cutting and punching. Time calculations can then be calculated automatically, including all of a job's steps.

### Streamlined workflows

**AVKalk** allows components, articles and diverse prefabrication work to be combined into complex assemblies. The individual quotation is broken into easily understood sections.



**IBE Software GmbH**  
 Friedrich-Paffrath-Straße 41  
 26389 Wilhelmshaven  
 Tel.: +49 (0) 4421 - 994357  
 Fax: +49 (0) 4421 - 994371

[info@ibe-software.de](mailto:info@ibe-software.de)  
[www.ibe-software.de](http://www.ibe-software.de)



**Social Media:**

